Political Behavior
POLI 8125

Professor Stephen P. Nicholson   **Spring 2023**
Office: 309D Baldwin   **E-mail:** snicholson@uga.edu
Office Hours: Thursdays 3:30-5:30 and by   **Course Website:** eLC
appointment

Course Description

This class is intended to provide an introduction to research in American political behavior. We will focus on many, but certainly not all, of the major questions and controversies that have occupied scholars in the field. The readings are skewed toward the classics, but in many cases I have included contemporary readings. As a survey course, it is my hope to provide you with an overview of the many topics that make up the field. Some of the major topics that we will cover include political participation, whether the public is competent to perform the tasks required of citizens in a democracy, what people know about politics, what factors shape public evaluations of political figures and institutions, policy attitudes, and how the political environment affects political judgment and choice.

Each week will focus on a particular topic that animates current academic debates. The goal is to understand the larger controversy and the role played by each of the readings in defining the field. Of course, we will critically evaluate each reading, focusing on theoretical and empirical limitations but at the same time understanding how the reading has advanced scholarly understanding. As the semester progresses, students should begin to situate readings within a larger context, drawing connections between readings from previous weeks. The distinctions between each week's readings are not as certain as they appear in the syllabus so thinking about how readings relate to each other across weeks is essential to understanding the field. In addition to understanding the readings and their contributions, I want students to think about how to advance research by proposing new theoretical and empirical tests.

Readings

Achen, Christopher and Larry M. Bartels. 2016. *Democracy for Realists: Why Elections Do Not Produce Responsive Government*. Princeton: Princeton University Press.
Downs, Anthony. *An Economic Theory of Democracy*. 1957. New York: Harper Collins.
Fiorina, Morris P. 2006. *Culture War? The Myth of a Polarized America, 2nd edition*. New York: Pearson-Longman.
Iyengar, Shanto, and Donald R. Kinder. 1987. *News That Matters: Television and American Opinion*. Chicago: University of Chicago Press.
Lewis-Beck, Michael S., William G. Jacoby, Helmut Norpoth, and Herbert F. Weisberg. 2008. *The American Voter Revisited*. Ann Arbor: University of Michigan Press.
Zaller, John. 1992. *The Nature and Origins of Mass Attitudes.* New York: Cambridge University Press

Books can be purchased online. In addition, we will read many journal articles, many of which will are available through JSTOR, Google Scholar, or the library's ejournal collection. If not available electronically, I will make readings available on eLC.

Requirements

The requirements of the class consist of class participation, in-class presentations of assigned readings, five short papers (one to two pages) that propose an original hypothesis, and a research paper.

Students will be assessed according to their knowledge of the course materials and their ability to analyze, explain, and apply their knowledge in class discussions and assignments. Students are expected to attend the seminar and do all of the readings. The assigned materials <u>must</u> be read in advance of that week's topic. Discussions will be based on the assumption that you have completed the reading for that day. Do not come to class unprepared! I expect you to have outlined each reading and have thought of critiques, criticisms, and extensions.

You should come to class prepared to lead a discussion on one or more readings because on any given class meeting you may be required to lead the discussion (on one or more of the assigned readings). In leading discussion, you should begin with discussing what question the author seeks to answer, how they go about answering that question including theory, hypotheses, and empirical tests (if there are empirical tests), and the conclusions reached. The discussion should focus on the strengths and weaknesses of the assigned reading. Some questions may take the form of what did we learn? How well supported are the author's conclusions? What are the deficiencies in the research? How could the research be improved? If you disagree with conclusions, have specific reasons to support your position.

The weekly hypothesis papers require you to develop an original hypothesis based on the readings for that week. For example, your hypothesis might help resolve a controversy in the literature by proposing a novel test or help advance research by proposing a new (most likely borrowed) independent variable. Regardless, most of the assignment should be focused on providing a motivation for the hypothesis. In other words, you should briefly identify the problem and then focus on how your new insight (hypothesis) fits into the literature from that week's readings. Every three weeks you are required to turn in at least one short paper (a total of five short papers).

The research paper requires you to do original research on a topic relevant to the study of political behavior. The paper should run 20 to 35 pages long, including all the essential ingredients found in a journal article. The paper should identify an important question or controversy and include an introduction, a literature review, hypotheses, research design, empirical results, and a conclusion. You will need to have your topic approved by me and I will provide feedback. To have your topic approved, I require a one page proposal due no later than 3/14. Students will also give a 5 to 7 minute presentation of their research project at the last class meeting.

Student grades will be assigned on following:

Participation & presentations: 30%
Short papers   30%
Research paper: 40%

Academic Honesty

You are expected to adhere to the UGA Student Honor Code: "I will be academically honest in all of my academic work and will not tolerate academic dishonesty of others." A Culture of Honesty, the University's policy and procedures for handling cases of suspected dishonesty, can be found at www.uga.edu/ovpi.If you plagiarize, or otherwise cheat, on any exam or assignment, you will fail the course. Plagiarism involves intentionally representing someone else's words or ideas as your own. If you use outside sources, either in the form of quotes or ideas, you must cite them to indicate where they come from. If you cheat, or let someone else represent your work as their own, you are in violation of the student code of conduct. Please consult the office of student life web site if you require further information. *Unless explicitly stated, artificial intelligence-based technologies, such as ChatGPT, must not be used to generate responses for student assignments*. Keep in mind that the technology that allows students to retrieve papers from the internet also allows instructors to find those papers. If you are uncertain about what constitutes plagiarism, please consult the instructor.

Preferred Names and Pronouns:
Professional courtesy and sensitivity are especially important with respect to individuals and topics dealing with differences of race, culture, religion, politics, sexual orientation, gender, gender variance, and nationalities. Class rosters are provided to the instructor with the student's legal name. I am eager to address you by your preferred name and/or gender pronoun. Please advise of this preference early in the semester so that I can make appropriate changes to records.

Mental Health and Wellness Resources:
• If you or someone you know needs assistance, you are encouraged to contact Student Care and Outreach in the Division of Student Affairs at 706-542-7774 or visit https://sco.uga.edu/. They will help you navigate any difficult circumstances you may be facing by connecting you with the appropriate resources or services.
• UGA has several resources for a student seeking mental health services (https://www.uhs.uga.edu/bewelluga/bewelluga) or crisis support (https://www.uhs.uga.edu/info/emergencies).
• If you need help managing stress anxiety, relationships, etc., please visit BeWellUGA (https://www.uhs.uga.edu/bewelluga/bewelluga) for a list of FREE workshops, classes, mentoring, and health coaching led by licensed clinicians and health educators in the University Health Center. Additional resources can be accessed through the UGA App.

Weekly Schedule

1/10. Course Overview

1/17. Citizen Competence

Converse, Philip E. 1964. "The Nature of Belief Systems in Mass Publics." In D. Apter, ed., *Ideology and Discontent*. New York: Free Press.

Achen, Christopher and Larry M. Bartels. 2016. *Democracy for Realists: Why Elections Do Not Produce Responsive Government*. Princeton: Princeton University Press. Chapters 1 & 2.

Ansolabehere, Stephen, Jonathan Rodden, and James M. Snyder, Jr. 2008. "The Strength of Issues: Using Multiple Measures to Gauge Preference Stability, Ideological Constraint, and Issue Voting." *American Political Science Review* 102: 215-32.

Downs, Anthony. *An Economic Theory of Democracy*. 1957. New York: Harper Collins. Chapters 11-13.

Jost, John T. 2006. "The End of the End of Ideology." *American Psychologist* 61: 651-70.

Kuklinski, James H., Paul J.Quirk, Jennifer Jerit, and Robert F. Rich. 2001. "The Political Environment and Citizen Competence." *American Journal of Political Science* 45: 410-24.

Lewis-Beck et al., *The American Voter Revisited*, Chapter 9.

Recommended:

Achen, Christopher. 1975. "Mass Political Attitudes and the Survey Response." *American Political Science Review* 69:1218-31.

Althaus, Scott. 1998. "Information Effects in Collective Preferences." *American Political Science Review* 92: 545-558.

Bartels, Larry. 1996. "Uninformed Voters: Information Effects in Presidential Elections." *American Journal of Political Science* 40: 194-230.

Converse, Philip E., and Gregory B. Markus. 1979. "Plus ca Change…: The New CPS Election Study Panel." *American Political Science Review* 73: 32-49.

Critical Review 18, the whole issue

Delli Carpini, Michael X., and Scott Keeter. 1996. *What Americans Know about Politics and Why It Matters*. New Haven, Conn.: Yale University Press.

Kinder, Donald R. and Nathan P. Kalmoe. 2017. *Neither Liberal Nor Conservative: Ideological Innocence in the American Public*. Chicago: University of Chicago Press.

Luskin, Robert C. 1990. "Explaining Political Sophistication." *Political Behavior* 12:331-61.

Peffley, Mark, and Jon Hurwitz. 1985. "A Hierarchical Model of Attitude Constraint." *American Journal of Political Science* 29:871-90.

Prior, Markus, and Arthur Lupia. 2008. "Money, Time, and Political Knowledge: Distinguishing Quick Recall and Political Skills." *American Journal of Political Science* 52: 169-83.

Jacoby, William G. 1995. "The Structure of Ideological Thinking in the American Electorate." *American Journal of Political Science* 39:314-35.

Jerit, Jennifer, Jason Barabas, and Toby Bolsen. 2006. "Citizens, Knowledge, and the Information Environment." *American Journal of Political Science* 50(2):266-282.

Nie, Norman with Kristi Anderson. 1974. "Mass Belief Systems Revisited: Political Change and Attitude Structure." *Journal of Politics* 36(3):541-591.

Nie, Norman H., Sidney Verba, and John R. Petrocik 1979. *The Changing American Voter*. Cambridge: Harvard University Press.

Druckman, James A. 2001. "The Implications of Framing Effects for Citizen Competence." *Political Behavior* 23:225-56.

Krosnick, Jon A. 1991. "The Stability of Political Preferences: Comparisons of Symbolic and Nonsymbolic Attitudes." *American Journal of Political Science* 35:547-76.

Luskin, Robert C. 1987. "Measuring Political Sophistication." *American Journal of Political Science* 31:856-99.

Mondak, Jeffery J. 2001. "Developing Valid Knowledge Scales." *American Journal of Political Science* 45: 224-38.

Nicholson, Stephen P. 2003. "The Political Environment and Ballot Proposition Awareness." *American Journal of Political Science* 47:403-410.

Gordon, Stacy B. and Gary M. Segura. 1997. "Cross-National Variation in the Political Sophistication of Individuals: Capability or Choice?" *Journal of Politics* 59:126-147.

Smith, Eric R.A.N. 1989. *The Unchanging American Voter*. Berkeley: University of California Press. Introduction.

Sullivan, John L., James E. Pierson, and George E. Marcus. 1978. "Ideological Constraint in the Mass Public: A Methodological Critique and Some New Findings." *American Journal of Political Science* 22(2):233-249.

1/24. Public Opinion

Chong, Dennis, Jack Citrin, and Patricia Conley. 2001. "When Self-Interest Matters." *Political Psychology* 22(3):541-570.

Jennings, M. Kent, Laura Stoker, and Jake Bowers. 2009. "Politics Across Generations: Family Transmission Reexamined." *Journal of Politics* 71(3):782-799.

Nelson, Thomas E. and Donald R. Kinder. 1996. "Issue Frames and Group-Centrism in American Public Opinion." *Journal of Politics* 58 (4):1055-78.

Smith, Kevin B., Douglas Oxley, Matthew V. Hibbing, John R. Alford, John R, Hibbing. 2011. "Disgust Sensitivity and the Neurophysiology of Left-Right Political Orientations." *PLoS ONE* 6(10):1-9.

Taber, Charles, and Milton Lodge. 2006. "Motivated Skepticism in the Evaluation of Political Beliefs." *American Journal of Political Science* 50: 755-69.

Zaller, John. *The Nature and Origins of Mass Attitudes.* New York: Cambridge University Press. Chs. 1-5.

Recommended:
Alford, John R., Carolyn L. Funk, and John R. Hibbing. 2005. "Are Political Orientations Genetically Transmitted?" *American Political Science Review* 99: 153-68.

Conover, Pamela Johnston. 1988. "The Role of Social Groups in Political Thinking." *British Journal of Political Science* 18:51-75.

Feldman, Stanley. 1988. "Structure and Consistency in Public Opinion: The Role of Core Values and Beliefs." *American Journal of Political Science* 32: 416-40.

Funk Carolyn L., Kevin B. Smith, John R. Alford, Mathew V. Hibbing, Nicholas R. Eaton, Robert F. Krueger, Lindon J. Eaves, John R. Hibbing. 2013. "Genetic and Environmental Transmission of Political Orientations." *Political Psychology* 34(6):805-819.

Jacoby, William G. 2000. "Issue Framing and Public Opinion on Government Spending." *American Journal of Political Science* 44:750-67.

Jennings, M. Kent, and Richard G. Niemi. 1968. "The Transmission of Political Values from Parent to Child." *American Political Science Review* 62(1):169-184.

Zaller, John, and Stanley Feldman. 1992. "A Simple Theory of the Survey Response: Answering Questions versus Revealing Preferences." *American Journal of Political Science* 36:579-616.

1/31. Heuristics and Cue-Taking

Kuklinski, James H., and Norman L. Hurley. 1994. "On Hearing and Interpreting Political Messages: A Cautionary Tale of Citizen Cue-Taking." *Journal of Politics* 56:729-51.

Lupia, Arthur. 1994. "Shortcuts versus Encyclopedias: Information and Voting Behavior in California Insurance Reform Elections." *American Political Science Review* 88: 63-76.

Dancey, Logan and Geoffrey Sheagley. 2013. "Heuristics Behaving Badly: Party cues and Voter Knowledge." *American Journal of Political Science* 57(2):312-325.

Lau, Richard R., and David P. Redlawsk. 2001. "Advantages and Disadvantages of Using Cognitive Heuristics in Political Decision Making." *American Journal of Political Science* 45: 951-71.

Mondak, Jeffery J. 1993. "Public opinion and heuristic processing of source cues." *Political Behavior* 15: 167–192.

Rahn, Wendy. 1993. "The Role of Partisan Stereotypes in Information Processing about Political Candidates." *American Journal of Political Science* 37: 472-497.

Nicholson, Stephen P. 2012. "Polarizing Cues." *American Journal of Political Science* 56(1):52-66.

Recommended:

Brady, Henry and Paul Sniderman. 1985. "Attitude Attribution: A Group Basis for Political Reasoning." *American Political Science Review* 79: 1061-78.

Lau, Richard R. and David P. Redlawsk. 2006. *How Voters Decide: Information Processing during Election Campaigns*. New York: Cambridge University Press.

Lupia, Arthur., and Mathew D. McCubbins. 1998. *The Democratic Dilemma: Can Citizens Learn What They Need to Know?* New York: Cambridge University Press.

Mondak, Jeffery J. 1993. "Source Cues and Policy Approval: The Cognitive Dynamics of Public Support for the Reagan Agenda." *American Journal of Political Science* 37: 186-212.

McDermott, Monika L. 1997. "Voting Cues in Low-Information Elections: Candidate Gender as a Social Information Variable in Contemporary United States Elections." *American Journal of Political Science* 41 (1): 270-283.

Nicholson, Stephen P. 2011. "Dominating Cues and the Limits of Elite Influence." *Journal of Politics* 73:1165-77.

Sniderman, Paul, Richard Brody and Philip Tetlock. 1991. *Reasoning and Choice: Exploration in Political Psychology*. New York: Cambridge University Press.

Tversky, A., and D. Kahneman. 1974. "Judgment Under Uncertainty: Heuristics and Biases." *Science* 185:1124-31.

2/7. Participation and Turnout

Brady, Henry E., Sidney Verba, and Kay Lehman Schlozman. 1995. "Beyond SES: A Resource Model of Political Participation." *American Political Science Review* 89:271-94.

Downs, *An Economic Theory of Democracy*, Chapter 14.

Gerber, Alan S., Donald P. Green and Ron Shachar. 2003. "Voting May be Habit Forming: Evidence from a Randomized Field Experiment." *American Journal of Political Science* 47(3): 540-550

Gomez, Brad T., Thomas G. Hansford, and George A. Krause. 2007. "The Republicans Should Pray for Rain: Weather, Turnout, and Voting in U.S. Presidential Elections." *Journal of Politics* 69: 649-63.

Jackman, Robert W. 1987. "Political Institutions and Voter Turnout in the Industrial Democracies." *American Political Science Review* 81(2):405-424.

Lewis-Beck, et al., *The American Voter Revisited*, Chapter 5

Valentino, Nicholas A., Ted Brader, Eric W. Groenendyk, Krysha Gregorowicz, and Vincent L. Hutchings. 2011. "Election Night's Alright for Fighting: The Role of Emotions in Political Participation." *The Journal of Politics* 73(1):156-170.

Recommended:
Aldrich, John H. 1993. "Rational Choice and Turnout." *American Journal of Political Science* 37: 246-78.

Hansford, Thomas G. and Brad T. Gomez. 2010. "Estimating the Electoral Effects of Voter Turnout." *American Political Science Review* 104(2):268-288.

Highton, Benjamin. 1997. "Easy Registration and Voter Turnout." *Journal of Politics* 59:565- 75.

Huckfeldt, Robert, and John Sprague. 1992. "Political Parties and Electoral Mobilization: Political Structure, Social Structure, and the Party Canvass." *American Political Science Review* 86:70-86.

Koch, Michael T. and Stephen P. Nicholson. 2016. "Death & Turnout: The Human Costs of War and Voter Participation in Democracies." *American Journal of Political Science* 60(4):932-946.

McDonald, Michael P., and Samuel L. Popkin. 2001. "The Myth of the Vanishing Voter." *American Political Science Review* 95(4):963-74.

Mondak, Jeffery J., Matthew V. Hibbing, Damarys Canache, Mitchell A. Seligson and Mary R. Anderson. 2010. "Personality and Civic Engagement: An Integrative Framework for the Study of Trait Effects on Political Behavior." *American Political Science Review* 104: 85-110.

Nickerson, David W. 2008. "Is Voting Contagious? Evidence from Two Field Experiments." *American Political Science Review* 102:49-57.

Olson, Mancur. 1965. *The Logic of Collective Action*. Cambridge, Mass.: Harvard University Press.

Powell, G. Bingham. 1986. "American Voting Turnout in Comparative Perspective." *American Political Science Review* 80: 17-43.

Putnam, Robert D. 2000. *Bowling Alone: The Collapse and Revival of American Community*. New York: Simon and Schuster.

Riker, William H. and Peter C. Ordeshook. 1968. "A Theory of the Calculus of Voting." *American Political Science Review* 62:25-43.

Rosenstone, Steven J., and John Mark Hansen.1993. *Mobilization, Participation, and Democracy in America*. New York: Macmillan.

Verba, Sidney, Kay Lehman Schlozman, and Henry E. Brady. 1995. *Voice and Equality: Civic Voluntarism in American Politics*. Cambridge: Harvard University Press.

Wolfinger, Raymond E. and Steven J. Rosenstone. *Who Votes?* New Haven, CT: Yale University Press.

2/14. Social but mostly Partisan Identification

Achen, Christopher and Larry M. Bartels. 2016. *Democracy for Realists: Why Elections Do Not Produce Responsive Government*. Princeton: Princeton University Press. Chapters 8 & 9.

Alexa Bankert. 2021 "Negative and Positive Partisanship in the 2016 U.S. Presidential Elections" *Political Behavior* 43(1): 1467-1485.

Bartels, Larry M. 2002. "Beyond the Running Tally: Partisan Bias in Political Perceptions." *Political Behavior* 24(2):117-150.

Fiorina, Morris P. 1981. *Retrospective Voting in American National Elections*. New Haven: Yale University Press. Chapter 5.

Huddy, Leonie, Lilliana Mason, and Lene Aaroe. 2015. "Expressive Partisanship: Campaign Involvement, Political Emotion, and Partisan Identity." *American Political Science Review* 109(1): 1–17.

Lewis-Beck, et al., *The American Voter Revisited*, Chapter 7

MacKuen, Michael, Robert Erikson, and James Stimson. 1989. "Macropartisanship." *American Political Science Review* 83: 1125-42.

Recommended:
Bowler, Shaun, Stephen P. Nicholson, and Gary M. Segura. 2006. "Earthquakes and Aftershocks: Race, Direct Democracy, and Partisan Change." *American Journal of Political Science* 50(1):146-159.

Carsey, Thomas M., and Geoffrey C. Layman. 2006. "Changing Sides or Changing Minds? Party Identification and Policy Preferences in the American Electorate." *American Journal of Political Science* 50:464-77.

Green, Donald, Bradley Palmquist and Eric Schickler. 2002. *Partisan Hearts and Minds: Political Parties and the Social Identities of Voters*. New Haven: Yale University Press.

Goren, Paul, Christopher M. Federico, and Miki L. Kittilson. 2009. "Source Cues, Partisan Identities, and Political Value Expression." *American Journal of Political Science* 53(4):805-820.

Kaufmann, Karen M., and John R. Petrocik. 1999. "The Changing Politics of American Men: Understanding the Sources of the Gender Gap." *American Journal of Political Science*43:864-87.

Miller, Arthur H., Christopher Wlezien, and Anne Hildreth. 1991. "A Reference Group Theory of Partisan Coalitions." *Journal of Politics* 53 (4): 1134-1149.

Sniderman, Paul M. and Edward G. Stiglitz. 2012. *The Reputational Premium: A Theory of Party Identification and Policy Reasoning*. Princeton: Princeton University Press.

Theodoridis, Alexander G. 2017. "Me, Myself, and (I), (D), or (R)? Partisanship and Political Cognition through the Lens of Implicit Identity." *Journal of Politics* 79(4):1253-1267.

Trevor, Margaret C. 1999. "Political Socialization, Party Identification, and the Gender Gap." *Public Opinion Quarterly* 63: 62-89.

Wronski, Julie, Alexa Bankert, Karyn Amira, April A. Johnson, and Lindsey C. Levitan. 2018. "A Tale of Two Democrats: How Authoritarianism Divides the Democratic Party." *The Journal of Politics* 80(4):1384-1388.

Valentino, Nicholas A., and David O. Sears. 2005. "Old Times There are Not Forgotten: Race and Partisan Realignment in the Contemporary South." *American Journal of Political Science* 49:672-88.

2/21. Partisan Polarization

Fiorina, Morris P. 2006. *Culture War? The Myth of a Polarized America, 2nd edition*. New York: Pearson-Longman. Chapters 1-7

Abramowtiz, Alan I., and Kyle L. Saunders. 2008. "Is Polarization a Myth?" *Journal of Politics* 70: 542-55.

Fiorina, Morris P., Samuel A. Abrams and Jeremy C. Pope. 2008. "Polarization in the American Public: Misconceptions and Misreadings." *Journal of Politics* 70: 556-60.

Hetherington, Marc J. 2001. "Resurgent Mass Partisanship: The Role of Elite Polarization**.**" *American Political Science Review* 95: 619-31.

Layman, Geoffrey C., and Thomas M. Carsey. 2002. "Party Polarization and 'Conflict Extension' in the American Electorate." *American Journal of Political Science* 46:786-802.

Mason, Lilliana. 2015. "I Disrespectfully Agree": The Differential Effects of Partisan Sorting on Social and Issue Polarization. *American Journal of Political Science* 59:128-145.

Druckman, Jamie, Erik Peterson, and Rune Slothuus. 2013. "How Elite Polarization Affects Public Opinion Formation." *American Political Science Review* 107(1):57-79.

Recommended:
Garrett, Kristin N., and Alexa Bankert. 2020. "The Moral Roots of Partisan Division: How Moral Conviction Heightens Affective Polarization." *British Journal of Political Science* 50(2): 621–40.

Gelman, Andrew. 2008. *Red State, Blue State, Rich State, Poor State: Why Americans Vote the Way They Do*. Princeton, NJ: Princeton University Press.

Heit, Evan and Stephen P. Nicholson. 2010. "The Opposite of Republican: Polarization and Political Categorization." *Cognitive Science* 34(8):1503-1516.

Hetherington, Marc J., and Jonathan Weiler. 2009. *Authoritarianism and Polarization in American Politics*. New York: Cambridge University Press.

Layman, Geoffrey C., and John C. Green. 2006. "Wars and Rumours of War: The Contexts of Cultural Conflict in American Political Behaviour." *British Journal of Political Science* 36:61-89.

Levendusky, Matt S. 2010. "Clearer Cues, More Consistent Voters: A Benefit of Elite Polarization." *Political Behavior* 32(1):111-131.

McCarty, Nolan, Keith T. Poole, and Howard Rosenthal. 2006. *Polarized America: The Dance of Ideology and Unequal Riches*.

Mason, Lilliana. 2018. Uncivil Agreement: How politics became our identity. Chicago: University of Chicago Press.

Nicholson, Stephen P., Chelsea M. Coe, Jason Emory, and Anna V. Song. 2016. "The Politics of Beauty: The Effect of Partisan Bias on Physical Attractiveness." *Political Behavior* 38(4):883-898.

2/28. Candidate Evaluation and Vote Choice I

Downs, Anthony. *An Economic Theory of Democracy*. 1957. New York: Harper Collins. Chapters 3 & 8.

Fiorina, Morris P. 1978. "Economic Retrospective Voting in American National Elections: A Micro-Analysis. *American Journal of Political Science* 22:426-443.

Achen, Christopher and Larry M. Bartels. 2016. *Democracy for Realists: Why Elections Do Not Produce Responsive Government*. Princeton: Princeton University Press. Chapters 4 & 5.

Lewis-Beck, et al., *The American Voter Revisited*, Chapters 2-4, 11 & 12

Huber, Gregory A., Seth J. Hill, and Gabriel S. Lenz. 2012. "Sources of Bias in Retrospective Decision Making: Experimental Evidence on Voters' Limitations in Controlling Incumbents." *American Political Science Review* 106(4):1-22.

Bartels, Larry M. 2000. "Partisanship and Voting Behavior, 1952-2000." *American Journal of Political Science* 44: 35-50.

Carson, J.L., Koger, G., Lebo, M.J. and Young, E. 2010). "The Electoral Costs of Party Loyalty in Congress." *American Journal of Political Science* 54: 598-616.

3/7. Spring Break

3/14. Candidate Evaluation and Vote Choice II

Carmines, Edward G. and James A. Stimson. 1980. "The Two Faces of Issue Voting." *American Political Science Review* 74(1):78-91.

Lodge, Milton, Katheleen M. McGraw, and Patrick Stroh. 1989. "An Impression-Driven Model of Candidate Evaluation." *American Political Science Review* 83:399-419.

Lau, Richard R., and David P. Redlawsk. 1997. "Voting Correctly." *American Political Science Review* 91:585-98.

Lewis-Beck, et al., *The American Voter Revisited*, Chapter 8

Marcus, George E. and Michael B. MacKuen. 1993. "Anxiety, Enthusiasm, and the Vote: The Emotional Underpinnings of Learning and Involvement During Presidential Campaigns." *American Political Science Review* 87:672-685.

Rabinowitz, George, and Stuart Elaine Macdonald. 1989. "A Directional Theory of Issue Voting." *American Political Science Review* 83:93-122.

Reny,Tyler T., Loren Collingwood, and Ali A Valenzuela. 2019. "Vote Switching in the 2016 Election: How Racial and Immigration Attitudes, Not Economics, Explain Shifts in White Voting." *Public Opinion Quarterly* 83(1):91–113.

Recommended:

Bartels, Larry M. 2006. "What's the Matter with *What's the Matter with Kansas?"* *Quarterly Journal of Political Science* 1:201-226.

Berelson, Bernard R., Paul F. Lazarsfeld, and William N. McPhee. 1954. *Voting*. Chicago: University of Chicago Press.

Fiorina, Morris. 1981. *Retrospective Voting in American National Elections*. New Haven: Yale University Press.

Gelman, Andrew, Boris Shor, Joseph Bafumi, David Park. 2007. "Rich State, Poor State, Red State, Blue State: What's the Matter with Connecticut?" *Quarterly Journal of Political Science* 2:345-367.

Jessee, Stephen A. 2009. "Spatial Voting in the 2004 Presidential Election." *American Political Science Review* 103:59-82.

Kelly, Stanley, and Thad Mirer. 1974. "The Simple Act of Voting." *American Political Science Review* 68:572-91.

Nicholson, Stephen P. 2005. *Voting the Agenda: Candidates, Elections, and Ballot Propositions*. Princeton: Princeton University Press.

Sanbonmatsu, Kira. 2002. "Gender Stereotypes and Vote Choice." *American Journal of Political Science* 46 (1): 20-34.

Tomz, Michael and Robert P. Van Houweling. 2008. "Candidate Positioning and Voter Choice." *American Political Science Review* 102(3): 303-318.

3/21. Campaigns

Ansolabehere, Stephen, Shanto Iyengar, Adam Simon, and Nicholas Valentino. 1994. "Does Attack Advertising Demobilize the Electorate?" *American Political Science Review* 88: 829-38.

Brader, Ted. 2005. "Striking a Responsive Chord: How Political Ads Motivate and Persuade Voters by Appealing to Emotions." *American Journal of Political Science* 49:388-405.

Gelman, Andrew, and Gary King. 1993. "Why are American Presidential Campaign Polls So Variable When Votes are so Predictable?" *British Journal of Political Science* 23:409-51.

Lodge, Milton, Marco Steenbergen and Shawn Brau. 1995. "The Responsive Voter: Campaign Information and the Dynamics of Candidate Evaluation." *American Political Science Review* 89:399-419.

Petrocik, John R. 1996. "Issue Ownership in Presidential Elections, with a 1980 Case Study." *American Journal of Political Science* 40:825-50.

Holbrook, Thomas M. 1994. "Campaigns, National Conditions, and U.S. Presidential Elections." *American Journal of Political Science* 38(4):973-98.

Shaw, Daron R. 1999. "The Effect of TV Ads and Candidate Appearances on Statewide Presidential Votes, 1988-1996." *American Political Science Review* (2) 93:345-61.

Recommended:

Ansolabehere, Stephen and Shanto Iyengar. 1995. *Going Negative: How Political Advertisements Shrink and Polarize the Electorate*. New York: Free Press.

Baum, Matthew A. 2005. "Talking the Vote: Why Presidential Candidates Hit the Talk Show Circuit." *American Journal of Political Science* 49:213-234.

Beck, Paul Allen, Russell J. Dalton, Steven Greene, and Robert Huckfeldt. 2002. "The Social Calculus of Voting: Interpersonal, Media, and Organizational Influences on Presidential Choices." *American Political Science Review* 96:57-74.

Gerber, Alan S., James G. Gimpel, Donald P. Green, and Daron R. Shaw. 2011. "How Large and Long-lasting Are the Persuasive Effects of Televised Campaign Ads? Results from a Randomized Field Experiment." *American Political Science Review* 105(1):135-150.

Gimpel, James G., Karen M. Kaufmann, and Shanna Pearson-Merkowitz. 2007. "Battleground States versus Blackout States: The Behavioral Implications of Modern Presidential Campaigns." *JOP* 69:786-97.

Hillygus, D. Sunshine and Todd G. Shields. 2008. *The Persuadable Voter: Wedge Issues in Presidential Campaigns*. Princeton: Princeton University Press.

Holbrook, Thomas M. 1996. *Do Campaigns Matter?* Thousand Oaks, CA: Sage Publications.

Huber, Gregory A. and Kevin Arceneaux. 2007. "Identifying the Persuasive Effects of Presidential Advertising." *American Journal of Political Science* 51(4)957-977.

Iyengar, Shanto, Helmut Norpoth, and Kyu S. Hahn. 2004. "Consumer Demand for Election News: The Horserace Sells." *Journal of Politics* 66:157-175.

Vavreck, Lynn. 2009. *The Message Matters: The Economy and Presidential Campaigns*. Princeton: Princeton University Press.

3/28. Misinformation and Conspiratorial Thinking

Berinsky, Adam. 2018. "Telling the Truth about Believing the Lies? Evidence for the Limited Prevalence of Expressive Survey Responding." *Journal of Politics* 80(1).

Frenda, Steven J., Eric D. Knowles, William Saletan, and Elizabeth Loftus. 2013. "False memories of fabricated political events." *Journal of Experimental Social Psychology* 49(2):280-286.

Gaines, Brian J., James H. Kuklinski, Paul J. Quirk, Buddy Peyton and Jay Verkuilen. 2007. "Same Facts, Different Interpretations: Partisan Motivation and Opinion on Iraq." *Journal of Politics* 69: 957-74.

Kuklinski, James H., Paul J. Quirk, Jennifer Jerit, David Schwieder, and Robert F. Rich. 2000. "Misinformation and the Currency of Democratic Citizenship." *Journal of Politics* 62:790-816.

Oliver, Eric and Thomas J. Wood. 2014. "Conspiracy Theories, Magical Thinking, and the Paranoid Style(s) of Mass Opinion." *American Journal of Political Science* 58(4):952-966.

Uscinski, J., Enders, A., Diekman, A. *et al.* 2022. "The psychological and political correlates of conspiracy theory beliefs." *Sci Rep* **12**, 21672.

Wood, Michael J., Karen M. Douglas, and Robbie M. Sutton. 2011. "Dead and Alive Beliefs in Contradictory Conspiracy Theories." *Social Psychological and Personality Science* 3(6):767–773.

Recommended:

Arceneaux, Kevin, and Rory Truex. 2022. "Donald Trump and the Lie." *Perspectives on Politics*, 1–17.

Duran, Nicholas, Stephen P. Nicholson, and Rick Dale. 2017. "The Hidden Appeal and Aversion to Political Conspiracies as Revealed in the Response Dynamics of Partisans." *Journal of Experimental Social Psychology* 73(November):268-278.

Hartman, Todd K. and Adam J. Newmark. 2012. "Motivated Reasoning, Political
        Sophistication, and Associations between President Obama and Islam." *PS-
        Political Science & Politics*, 45 (3): 449-455.

Jardina, Ashley, and Michael Traugott. "The Genesis of the Birther Rumor: Partisanship,
        Racial Attitudes, and Political Knowledge." *The Journal of Race, Ethnicity, and
        Politics* 4(1):60-80.

Jerit, Jennifer and Yangzi Zhao. 2020. "Political Misinformation." *Annual Review of
        Political Science* 23(1): 77-94.

Lantian, A., Muller, D., Nurra, C., & Douglas, K. 2017. "I know things they don't know!"
        The role of need for uniqueness in belief in conspiracy theories. *Social
        Psychology* 48 160-173.

Lewandowsky, Stephan, Klaus Oberauer, Gilles E. Gignac. 2013. "NASA Faked the Moon
        Landing—Therefore, (Climate) Science is a Hoax: An Anatomy of the Motivated
        Rejection of Science." *Psychological Science* 24(5):622-633.

Lewandowsky, Stephan, Ullrich K.H. Ecker, Colleen M. Seifert, Norbert Schwarz, and
        John Cook. 2012. "Misinformation and Its Correction: Continued Influence and
        Successful Debiasing." *Psychological Science* 13(3):106-131.

Miller, JoAnn M., Kyle L. Saunders, and Christina .E. Farhart. 2016. "Conspiracy
        Endorsement as Motivated Reasoning: The Moderating Roles of Political
        Knowledge and Trust." *American Journal of Political Science* 60: 824-844.

Nyhan, Brendan and Jason Reifler. 2010. "When Corrections Fail: The Persistence of
        Political Misperceptions." *Political Behavior* 32(2):303-330.

Swami, Viren, Martin Voracek, Stefan Stieger, Ulrich S. Tran, Adrian Furnham. 2014.
        "Analytic thinking reduces belief in conspiracy theories." *Cognition* 133(3):572-
        585.

van Prooijen, J., Douglas, K., & De Inocencio, C. 2017. "Connecting the Dots: Illusory
        Pattern Perception Predicts Belief in Conspiracies and the Supernatural."
        European Journal of Social Psychology.

4/4. Paper workshop

4/11. Mass Media Effects

Bartels, Larry M. 1993. "Messages Received: The Political Impact of Media Exposure."
        American Political Science Review 87: 267-85.

Baum, Matthew A., and Angela S. Jamison. 2006. "The Oprah Effect: How Soft News
        Helps Inattentive Citizens Vote Consistently." *Journal of Politics* 68: 946-59.

Iyengar, Shanto, and Donald R. Kinder. 1987. *News That Matters: Television and
        American Opinion*. Chicago: University of Chicago Press. Chapters 1-3, 6, 7, 9, 10

Prior, Markus. 2005. "News vs. Entertainment: How Increasing Media Choice Widens
        Gaps in Political Knowledge and Turnout." *American Journal of Political Science*
        49: 577-92.

Nelson, Thomas E., Clawson, Rosalee A., and Oxley, Zoe. 1997. "Media Framing of a
        Civil Liberties Controversy and its Effect on Tolerance." *American Political Science
        Review* 91: 567-84.

Zaller, John. 1996. "The Myth of Massive Media Impact Revived: New Support for a
        Discredited Idea." In Diana C. Mutz, Paul M. Sniderman, Richard A. Brody
        (Editors), *Political Persuasion and Attitude Change*.

Recommended:

Barabas, Jason and Jennifer Jerit. 2009. "Estimating the Causal Effects of Media
    Coverage on Policy-Specific Knowledge." *American Journal of Political Science*
    53: 73- 89.
Chong, Dennis, and James N. Druckman. 2007. "Framing Public Opinion in Competitive
    Democracies." *American Political Science Review* 101:637-56.
Dalton, Russell J., Paul Allen Beck, and Robert Huckfeldt. 1998. "Partisan Cues and the
    Media: Information Flows in the 1992 Presidential Election." *American Political
    Science Review* 92:111-26.
Gilens,Martin, Lynn Vavreck, and Martin Cohen. 2007. "The Mass Media and the Public's
    Assessments of Presidential Candidates, 1952-2000." *Journal of Politics* 69:1160-
    1175.
Groseclose, Tim, and Jeffrey Milyo. 2005. "A Measure of Media Bias." *Quarterly Journal
    of Economics* 120:1191-1237.
Iyengar, Shanto. 1991. *Is Anyone Responsible? How Television Frames Political Issues.*
    Chicago: University of Chicago Press.
McCombs, Maxwell E., and Donald L. Shaw. 1972. "The Agenda-Setting Function of the
    Mass Media." *Public Opinion Quarterly* 36:176-187.
Mutz, Diana C., and Byron Reeves. 2005. "The New Videomalaise: Effects of Televised
    Incivility on Political Trust." *American Political Science Review* 99: 1-16.
Prior, Markus. 2007. *Post-Broadcast Democracy: How Media Choice Increases Inequality
    in Political Involvement and Polarizes Elections*. Cambridge: Cambridge University
    Press.
Zaller, John R. 1998. "Monica Lewinsky's Contribution to Political Science." *PS: Political
    Science and Politics* 31(2):182-189.

4/18. Attitudes towards democracy and political institutions

Graham, Matthew H., and Milan W. Svolik. 2020. "Democracy in America? Partisanship,
    Polarization, and the Robustness of Support for Democracy in the United States."
    American Political Science Review 114(2): 392-409.
Miller, Arthur H. 1974. "Political Issues and Trust in Government: 1964–1970." *American
    Political Science Review* 688(3): 951–72.
Citrin, Jack. 1974. "Comment: The Political Relevance of Trust in Government."
    American Political Science Review 68(3): 973–88.
Miller, Arthur H. 1974. "Rejoinder to 'comment' by Jack Citrin: Political Discontent or
    Ritualism?" *American Political Science Review* 68 (3): 989–1001.
Hetherington, Marc J. 1998. "The Political Relevance of Political Trust." *American
    Political Science Review* 92(4): 791–808.
Mutz, Diana C., and Byron Reeves. 2005. "The New Videomalaise: Effects of Televised
    Incivility on Political Trust." *American Political Science Review* 99: 1-16.

Recommended

Donovan, Kathleen, Paul M. Kellstedt, Ellen M. Key and Matthew J. Lebo. 2020.
    "Motivated Reasoning, Public Opinion, and Presidential Approval." *Political
    Behavior* 42: 1201–1221.

Durr, Robert H., John B. Gilmour, and Christina Wolbrecht. 1997. "Explaining Congressional Approval." *American Journal of Political Science* 41(1): 175-207.

Hibbing, John and Elizabeth Theiss-Morse. 1996. *Congress as Public Enemy*. Cambridge University Press.

Hibbing, John and Elizabeth Theiss-Morse. 2002. *Stealth Democracy*. Cambridge University Press.

Hethertington, Marc J., and Thomas J. Rudolph. 2008. "Priming, Performance, and the Dynamics of Political Trust." *Journal of Politics* 70: 498-512.

Intawan, Chanita and Stephen P. Nicholson. 2018. "My Trust in Government is Implicit: Automatic Trust in Government and System Support." *Journal of Politics* 80(2):601-614.

Krosnick, Jon A., & Donald R. Kinder. 1990. "Altering the foundations of support for the president through priming." *American Political Science Review* 84(2):497–512.

Kernell, Samuel. 1978. "Explaining presidential popularity: How Ad Hoc Theorizing, Misplaced Emphasis, and Insufficient Care in Measuring One's Variables Refuted Common Sense and Led Conventional Wisdom Down the Path of Anomalies." *American Political Science Review* 72: 506-22.

Mueller, John E. 1970. "Presidential Popularity from Truman to Johnson." *The American Political Science Review* 64(1): 18-34.

4/25. Class Presentations